

## Fixed Price

# FOOD SERVICE MANAGEMENT COMPANY (FSMC) REQUEST FOR PROPOSAL AND CONTRACT

Local Education Agency Name (LEA): \_\_\_\_\_

Agreement No.: \_\_\_\_\_

Send Sealed Proposal to:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

All proposals must be received by:

\_\_\_\_\_  
\_\_\_\_\_

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To be filled in after contract awarded by LEA.

FSMC Awarded: \_\_\_\_\_

## LOCAL EDUCATION AGENCY (LEA) INFORMATION – (LEA COMPLETE PAGES 1-8)

This solicitation is for the purpose of entering into a contract for the operation of a food service program between the school/district hereinafter referred to as the Local Education Agency (LEA) and the Food Service Management Company (FSMC).

Each bidder must submit a complete response to this solicitation **using the forms provided**. No other documents submitted with the Request for Proposal (RFP)/contract will affect the contract provisions, and **there may be no modifications to the RFP/contract language**.

- Interested bidders must meet to review the specifications, to clarify any questions, and for a walk-through of the facilities with school officials on \_\_\_\_\_, \_\_\_\_\_ at the \_\_\_\_\_, \_\_\_\_\_ (attendance is required).

- Sealed proposals are to be submitted to:

LEA \_\_\_\_\_  
Address \_\_\_\_\_  
City, State, Zip \_\_\_\_\_

- Public opening will be on \_\_\_\_\_, \_\_\_\_\_ at the \_\_\_\_\_. Proposals will not be accepted after this time. The proposal is to be submitted in a sealed envelope marked *Food Service Management Proposal*.
- This contract shall become effective \_\_\_\_\_ and terminate on June 30, **2017**. The effective date may be different from July 1, but the termination date must be June 30. The effective date may not occur prior to the date on which the contract is signed.
- The FSMC shall conduct the food service in such a manner as will ensure compliance with the rules and regulations of the Missouri Department of Elementary and Secondary Education, Food and Nutrition Services Section, hereinafter referred to as the State Agency (SA) and the United States Department of Agriculture (USDA) regarding Child Nutrition Programs.

Check only the programs the LEA operates. If a program is added later (i.e., a breakfast program), the appropriate procurement procedures must be followed.

- |  |   |
|--|---|
| <input type="checkbox"/> National School Lunch Program (NSLP) (Regular Term) | <input type="checkbox"/> A la Carte                               |
| <input type="checkbox"/> NSLP (Summer Term)                                  | <input type="checkbox"/> Adult Meals                              |
| <input type="checkbox"/> School Breakfast Program (SBP) (Regular Term)       | <input type="checkbox"/> Outside Catered Events                   |
| <input type="checkbox"/> SBP (Summer Term)                                   | <input type="checkbox"/> Fresh Fruit and Vegetable Program (FFVP) |
| <input type="checkbox"/> After-School Snack Program (ASSP)                   | USDA Foods  |
| <input type="checkbox"/> Special Milk Program (SMP)                          |   |

- The contract charge for meal service is based on an estimated minimum number of \_\_\_\_\_ full serving days.
- The LEA will  will not  require the FSMC to perform a security (background) check on any FSMC employee.

8. The LEA must designate if current LEA employees, including site and area managers as well as any other staff, will be retained by the LEA or be subject to employment by the FSMC.

Employees retain by:      LEA      FSMC      Both LEA and FSMC

9.  LEA  FSMC shall be responsible for any costs for the storage and delivery of federally USDA foods used by the food service program.

10.  LEA  FSMC shall be responsible for any costs resulting from the processing of federally USDA foods.

11. Type of food service preparation:     On-site preparation     Vended

12. The LEA shall provide the FSMC with a schedule of employees, positions, assigned locations, salaries, and hours to be worked on the Labor Worksheet (Page 6).

13. The LEA authorizes the FSMC to exclusively manage and operate on its behalf the school cafeterias, kitchens, snack bars, and related food facilities located within the premises of all LEA schools specified on LEA/Site Building Listing-General Data (Page 8).

14. Attach the LEA's calendar for the current school year.

15. Attach participation information for lunch and/or breakfast and/or ala carte receipts from August through November of the prior school year broken down by each school.

16.     LEA     FSMC will submit sample 21-day cycle lunch, breakfast and afterschool snack menu. This menu must be used for the first 21 day cycle of the new school year.

If additional information is required, please contact \_\_\_\_\_ at \_\_\_\_\_ or \_\_\_\_\_.

The LEA must obtain written approval of the RFP by the SA before issuance.

**RFP/Contract Additional Provisions**

Additional requests made by the LEA are to be included on this page. LEA additional RFP/contract provisions must be reviewed and approved by the State Agency.

## Division of Responsibilities for Food Service Program

Mark with an "X" those that will be the responsibility of the FSMC, the LEA, both LEA and FSMC or Not Applicable (NA).

| <b>COSTS</b>   | <b>FSMC</b>              | <b>LEA</b>               | <b>NA</b>                |
|--|--------------------------|--------------------------|--------------------------|
| <b>Food Cost (food, condiments, beverages)</b>                   |                          |                          |                          |
| Food Purchasing  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Processing of Invoices   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Payment of Invoices  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Donated Food Inventory Control                                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Storage/Delivery Charges of Donated Foods                        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Inter-LEA Delivery of Donated Foods                              | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
|  |                          |                          |                          |
| <b>Labor Cost</b>  |                          |                          |                          |
| Payment of Managers, and/or Supervisors:                         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Payment of Hourly Wage Employees                                 | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Payroll Taxes of all Employees                                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Preparation of all Employee Payroll                              | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Processing of all Employee Payroll                               | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| FICA   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Retirement for Contractor's employees                            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Unemployment Insurance for Contractor's employees                | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Workers' Compensation for Contractor's employees                 | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Health Insurance for Contractor's employees                      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Life Insurance and Disability for Contractor's employees         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Holidays for Contractor's employees                              | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Labor Charges for Supervision of Outside Groups using Facilities | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Student Labor (IF Any)   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
|  |                          |                          |                          |
| <b>Other Purchased Services</b>                                  |                          |                          |                          |
| Telephone, local service   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Telephone, long distance   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Utilities (heat, power, water)                                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Extermination  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Laundry  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Removal of Trash and Garbage from Kitchen                        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Removal of Trash and Garbage from Premises                       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Other  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
|  |                          |                          |                          |
| <b>Supplies</b>  |                          |                          |                          |
| Disposable Service ware  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Cleaning Supplies  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Paper Supplies   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Uniforms   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Menu Paper   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Menu Printing  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Promotional Materials  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Nutrition Education and Materials                                | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Office Supplies  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Postage  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
|  |                          |                          |                          |
| <b>Equipment and Facilities</b>                                  |                          |                          |                          |
| Replacement of Capital/Major Equipment                           | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Replacement of Expendable/Minor Equipment                        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Repair of Equipment (Normal wear and tear)                       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Routine Cleaning of Cafeteria Walls and Floors                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Routine Cleaning of Kitchen Walls and Floors                     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Periodic Waxing and Buffing of Floors                            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Sanitation and Proper Use of Equipment                           | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Daily Cleaning of Cafeteria Tables and Chairs                    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

## Division of Responsibilities for Food Service Program

|   | FSMC                     | LEA                      | NA                       |
|---|--------------------------|--------------------------|--------------------------|
| <b>Capital Improvement</b>                    |                          |                          |                          |
| Building Structural Changes                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Painting                                      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
|   |                          |                          |                          |
| <b>Other</b>                                  |                          |                          |                          |
| NSLP Application Agreement Forms              | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| NSLP Free/Reduced Application Distribution    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| NSLP Free/Reduced Application Approval        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| NSLP Free/Reduced Application Verification    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Records Supporting Reimbursement Claims       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Claims for Federal & State Reimbursement      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Point-of-Sale Accountability                  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Receipt of Federal & State Reimbursement      | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Pricing of NSLP Meals                         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Collection and deposit of Daily Cash Receipts | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Menu Development                              | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Menu Distribution                             | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Pricing of A la Carte Offerings               | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Inter-LEA Deliver to Satellite Areas          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Vehicle Lease or Purchase                     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Vehicle Maintenance                           | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Vehicle Fuel and Oil                          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Vehicle Taxes                                 | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Vehicle Insurance                             | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Vehicle Licenses                              | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Vehicle Registration                          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Depreciation                                  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Audit fees                                    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Licenses/Permits                              | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Promotions                                    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Mileage                                       | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Employee Physicals                            | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Sales Tax                                     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Performance Bond (if applicable)              | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Liability Insurance                           | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Miscellaneous                                 | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

**LABOR WORKSHEET**

To be completed by the LEA for LEA employees pay rates for the school .

| SITE OR SCHOOL     | EMPLOYEE NAME<br>(OPTIONAL) | JOB TITLE | HOURLY<br>RATE (\$) | DAILY HOURS | NUMBER OF<br>DAYS PAID | TOTAL<br>ANNUAL<br>WAGE (\$) |
|--------------------|-----------------------------|-----------|---------------------|-------------|------------------------|------------------------------|
|                    |                             |           |                     |             |                        |                              |
|                    |                             |           |                     |             |                        |                              |
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|                    |                             |           |                     |             |                        |                              |
|                    |                             |           |                     |             |                        |                              |
|                    |                             |           |                     |             |                        |                              |
| <b>TOTAL LABOR</b> |                             |           |                     |             |                        | \$                           |
| Retirement         |                             |           |                     |             |                        | \$                           |
| Substitute Pay     |                             |           |                     |             |                        | \$                           |
|                    |                             |           |                     |             |                        |                              |





**Evaluation and Award Process**

After determining that a bid satisfies the mandatory requirements stated in the RFP, the LEA shall use both objective analysis and subjective judgment in conducting a comparative assessment of the bid. The LEA must choose one of the following ways to evaluate the bids and must state in the RFP/contract how they plan to evaluate the bids.

A.

|                                       |     |
|---------------------------------------|-----|
| Price/Cost                            | 50% |
| Experience, Reliability and Expertise | 25% |
| Method of Performance                 | 25% |

**OR**

B.

| Weight       | Criteria   |
|--------------|--|
| points       | Price/Cost   |
| points       | Service Capability Plan                            |
| points       | Experience, References                             |
| points       | Financial, Condition/Stability, Business Practices |
| points       | Accounting and Reporting Systems                   |
| points       | Personnel Management                               |
| points       | Innovation   |
| points       | Promotion of the School Food Service Program       |
| points       | Involvement of Students, Staff, and Patrons        |
| <b>Total</b> | <b>(Must equal 100)</b>                            |

While price alone is not the sole basis for award, price remains the primary consideration when awarding a contract under the competitive proposal method.

In addition, after the initial screening process and review of references, a question and answer interview may be conducted with the FSMC. The FSMC may also be asked to make an oral presentation of their proposal as submitted with no modifications made to the RFP/contract language.

The LEA’s officers, employees, board members, or agents shall neither solicit nor accept gratuities, favors, nor anything of monetary value from contractors nor potential contractors. To the extent permissible under state law, rules, or regulations, such standards shall be provided for appropriate penalties, sanctions, or other disciplinary actions to be applied for violations of such standards.

FSMC INFORMATION – (FSMC COMPLETE PAGES 9-15)

Fixed Price Financial Agreements

**LEA must choose option A or B.** The SA mandates the Meal Equivalent Factor. If chose option A the fixed price per meal and outside catered events will be subject to the percent change in the Consumer Price Index for all Urban Consumers from May of the previous year to May of the current year, at the time of contract renewal. The specific CPI used will be published in Federal Register Notice, Department of Agriculture, Food and Nutrition Service, National School Lunch, Special Milk, and School Breakfast Programs, National Average Payments/ Maximum Reimbursement Rates. If chose option B, fixed prices must be stated for the current year and the additional four renewal years.

A.  The financial arrangements between the LEA and FSMC for the management of the school food services are as follows:

| FSMC COMPLETE THE BELOW INFORMATION  |    |
|--|----|
| Fixed price per student lunch for the 2016-2017 regular school year:                 | \$ |
| Fixed price per student breakfast for the 2016-2017 regular school year:             | \$ |
| Fixed price per after school snack for the 2016-2017 regular school year:            | \$ |
| Fixed price per non-student lunch for the 2016-2017 regular school year:             | \$ |
| Fixed price per non-student breakfast for the 2016-2017 regular school year:         | \$ |
| The meal equivalent factor for the 2016-2017 regular school year:                    | \$ |
| The meal equivalent factor for outside catered events for the 2016-2017 school year: | \$ |
| ONLY COMPLETE BELOW IF SUMMER PRICES ARE DIFFERENT THAN REGULAR PRICES               |    |
| Fixed price per student lunch for the 2016-2017 summer school:                       | \$ |
| Fixed price per student breakfast for the 2016-2017 summer school:                   | \$ |

B.  The financial arrangements between the LEA and FSMC for the management of the school food services are as follows:

|  | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 | 2020-2021 |
|--|-----------|-----------|-----------|-----------|-----------|
| FSMC COMPLETE THE BELOW INFORMATION                                    |           |           |           |           |           |
| Fixed price per student lunch:   | \$        | \$        | \$        | \$        | \$        |
| Fixed price per student breakfast:                                     | \$        | \$        | \$        | \$        | \$        |
| Fixed price per student after school snack:                            | \$        | \$        | \$        | \$        | \$        |
| Fixed price per non-student lunch:                                     | \$        | \$        | \$        | \$        | \$        |
| Fixed price per non-student breakfast:                                 | \$        | \$        | \$        | \$        | \$        |
| The meal equivalent factor:  | \$        | \$        | \$        | \$        | \$        |
| The meal equivalent factor for outside catered events:                 | \$        | \$        | \$        | \$        | \$        |
| ONLY COMPLETE BELOW IF SUMMER PRICES ARE DIFFERENT THAN REGULAR PRICES |           |           |           |           |           |
| Fixed price per student lunch for summer school:                       | \$        | \$        | \$        | \$        | \$        |
| Fixed price per student breakfast for summer school:                   | \$        | \$        | \$        | \$        | \$        |

**LABOR WORKSHEET**

To be completed by the FSMC for FSMC employees pay rates for the school year .

| SITE OR SCHOOL     | EMPLOYEE | JOB TITLE | HOURLY RATE<br>(\$) | DAILY HOURS | NUMBER OF<br>DAYS PAID | TOTAL<br>ANNUAL<br>WAGE (\$) |
|--------------------|----------|-----------|---------------------|-------------|------------------------|------------------------------|
|                    |          |           |                     |             |                        |                              |
|                    |          |           |                     |             |                        |                              |
|                    |          |           |                     |             |                        |                              |
|                    |          |           |                     |             |                        |                              |
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|                    |          |           |                     |             |                        |                              |
|                    |          |           |                     |             |                        |                              |
|                    |          |           |                     |             |                        |                              |
|                    |          |           |                     |             |                        |                              |
|                    |          |           |                     |             |                        |                              |
|                    |          |           |                     |             |                        |                              |
| <b>TOTAL LABOR</b> |          |           |                     |             |                        | \$                           |
| Retirement         |          |           |                     |             |                        | \$                           |
| Substitute Pay     |          |           |                     |             |                        | \$                           |

## CERTIFICATION REGARDING LOBBYING

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### **Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts, Exceeding \$100,000 in Federal Funds.**

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Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

\_\_\_\_\_  
Name/Address of Organization

\_\_\_\_\_  
Name/Title of Submitting Official

Signature \_\_\_\_\_

Date \_\_\_\_\_

**DISCLOSURE OF LOBBYING ACTIVITIES**  
**APPROVED BY OMB**  
**COMPLETE THIS FORM TO DISCLOSE LOBBYING ACTIVITIES PURSUANT**  
**TO 31 U.S.C. 1352**

(SEE NEXT PAGE FOR PUBLIC BURDEN DISCLOSURE)

|   |  |  |
|---|--|--|
| <p><b>1. Type of Federal Action:</b></p> <p><input type="checkbox"/> a. Contract</p> <p><input type="checkbox"/> b. Grant</p> <p><input type="checkbox"/> c. Cooperative Agreement</p> <p><input type="checkbox"/> d. Loan</p> <p><input type="checkbox"/> e. Loan Guarantee</p> <p><input type="checkbox"/> f. Loan Insurance</p>  | <p><b>2. Status of Federal Action:</b></p> <p><input type="checkbox"/> a. Bid/Offer/Application</p> <p><input type="checkbox"/> b. Initial Award</p> <p><input type="checkbox"/> c. Postaward</p>  | <p><b>3. Report Type:</b></p> <p><input type="checkbox"/> a. Initial Filing</p> <p><input type="checkbox"/> b. Material Change</p> <p>For Material Change Only:</p> <p>Year _____ Quarter _____</p> <p>Date of Last Report _____</p> |
| <p><b>4. Name and Address of Reporting Entity:</b></p> <p>Prime <input type="checkbox"/> Subawardee <input type="checkbox"/></p> <p>Tier _____, if known:</p> <p>Congressional District, if known: _____</p>  | <p><b>5. If Reporting Entity in No. 4 Is Subawardee, Enter Name and Address of Prime:</b></p> <p>Congressional District, if known: _____</p>   |  |
| <p><b>6. Federal Department/Agency:</b></p>   | <p><b>7. Federal Program Name/Description:</b></p> <p>CFDA Number, if applicable: _____</p>  |  |
| <p><b>8. Federal Action Number: (if known)</b></p>  | <p><b>9. Award Amount: (if known)</b></p> <p>\$ _____</p>  |  |
| <p><b>10. a. Name and Address of Lobbying Entity: (if individual, last name, first name, MI)</b></p>  | <p><b>b. Individual Performing Services: (including address if different from No. 10a.) (last name, first name, MI)</b></p>  |  |
| <p><b>11. Amount of Payment: (check all that apply)</b></p> <p>\$ _____</p> <p>Actual <input type="checkbox"/> Planned <input type="checkbox"/></p>   | <p><b>13. Type of Payment: (check all that apply)</b></p> <p><input type="checkbox"/> a. Retainer</p> <p><input type="checkbox"/> b. One-Time Fee</p> <p><input type="checkbox"/> c. Commission</p> <p><input type="checkbox"/> d. Contingency Fee</p> <p><input type="checkbox"/> e. Deferred</p> <p><input type="checkbox"/> f. Other: (specify) _____</p> |  |
| <p><b>12. Form of Payment: (check all that apply)</b></p> <p>a. Cash Nature _____</p> <p>b. In-kind (specify) Value _____</p>   |  |  |
| <p><b>14. Brief Description of services performed or to be preformed and date(s) of services, including officer(s), employee(s), or member(s) contracted for payment indicated in Item 11:</b></p> <p style="text-align: center;">(Attach Continuation Sheet(s) SF-LLL-A, if necessary)</p>   |  |  |
| <p><b>15. Continuation Sheets Attached:</b> Yes <input type="checkbox"/> No <input type="checkbox"/></p>  |  |  |
| <p><b>16. Information requested through this form is authorized by Title 31 U.S.C. Section 1352. This disclosure of lobbying activities is a material representation of fact upon which evidence was placed by the above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be reported to the Congress semiannually and will be available for public inspection. Any person who fails to file the required disclosures shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.</b></p> | <p><b>Signature:</b> _____</p> <p><b>Print Name:</b> _____</p> <p><b>Title:</b> _____</p> <p><b>Telephone Number:</b> _____</p> <p><b>Date:</b> _____</p>  |  |

Federal Use Only:

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(SEE NEXT PAGE FOR PUBLIC BURDEN DISCLOSURE)

## INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Use the SF-LLL-A Continuation Sheet for additional information if the space on the form is inadequate. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a follow-up report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, state, and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants, and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee", then enter the full name, address, city, state, and zip code of the prime Federal recipient. Include Congressional District, if known.
6. Enter the name of the Federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1(e.g., Request for Proposal (RFP) number; grant announcement number; the contract, grant or loan award number; the application proposal control number assigned by the Federal agency). Include prefixes, e.g., "RFP-DE-90-001"
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
10. (a) Enter the full name, address, city, state, and zip code of the lobbying entity engaged by the reporting entity identified in item 4 to influence the covered Federal action.  
(b) Enter the full names of the individual(s) performing services, and include full address if different from 10(a). Enter Last Name, First Name, and Middle Initial (MI).
11. Enter the amount of compensation paid or reasonably expected to be paid by the reporting entity (item 4) to the lobbying entity (item 10). Indicate whether the payment has been made (actual) or will be made (planned). Check all boxes that apply. If this is a material change report, enter the cumulative amount of payment made or planned to be made.
12. Check the appropriate box(es). Check all boxes that apply. If payment is made through an in-kind contribution, specify the nature and value of the in-kind payment.
13. Check the appropriate box(es). Check all boxes that apply. If other, specify nature.
14. Provide a specific and detailed description of the services that the lobbyist has performed, or will be expected to perform, and the date(s) of any services rendered. Include all preparatory and related activity, not just time spent in actual contact with Federal officials. Identify the Federal official(s) or employee(s) contacted or the officer(s), employee(s), or Member(s) of Congress that were contacted.
15. Check whether or not a SF-LLL-A Continuation Sheet(s) is attached.
16. The certifying official shall sign and date the form; print his/her name, title, and telephone number.

Public reporting burden for this collection of information is estimated to average 30 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, D.C. 20503.

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**RFP/Contract Additional Provisions**

Additional requests made by the FSMC are to be included on this page. FSMC additional RFP/contract provisions must be reviewed and approved by the SA.



## General Information – Terms and Conditions to be Included in RFP\Contract (Pages 16-28)

The LEA wishes to retain the FSMC to provide certain food and food related services at the sites specified by the LEA.

The contract is acknowledged by the LEA and FSMC to be satisfactory and adequate. Both parties agree as follows:

1. The food service program provided shall be operated and maintained as a benefit to the LEA students, faculty, and staff.
2. The FSMC must give evidence of financial stability.
3. The FSMC must be licensed to do business in the State of Missouri.
4. Award shall be made to the qualified and responsible offer whose proposal is responsive to this solicitation. A responsible offer is one who's financial, technical, and other resources indicate an ability to perform the services required by this solicitation.
5. The FSMC or their authorized representatives are expected to fully inform themselves as to the conditions, requirements, and specifications before submitting proposals; failure to do so will be at the FSMCs own risk and cannot secure relief on the plea of error.
6. The LEA is not liable for any cost incurred by the FSMC prior to the signing of a contract by all parties. **Paying the FSMC from the Child Nutrition Program funds is prohibited until the contract is approved by the SA, and signed by both parties.**
7. Provisions for equipment purchases that entail repayment to the FSMC over a period in excess of one year are not permitted.
8. No oral interpretation will be made to any FSMC as to the meaning of the RFP. Any oral communication will be considered unofficial and non-binding on the LEA. Unauthorized contact by the FSMC with other LEA employees or LEA Board Member regarding the RFP may result in disqualification. Each request for such interpretation shall be made in writing to the LEA. Every interpretation made to the FSMC will be in the form of an addendum to the specification, mailed to each FSMC, and will be on file at the school. All such addenda shall become part of the final contract and FSMC shall be bound by such addenda.
9. In the event the contract initially awarded by the LEA is terminated for any reason within 120 days of the due date for proposals, the LEA reserves the right to accept any other submitted proposal in conformance to the requirements of this solicitation including submission by the original date by which such proposals were due.

### Intent

1. The FSMC shall conduct the food service in such a manner as will ensure compliance with the rules and regulations of the SA and the USDA regarding Child Nutrition Programs.
2. The LEA is prohibited from entering into contracts that are on a "cost-plus-a-percentage of cost" or "cost-plus-a-percentage-of-income" basis.
3. If the LEA determines that significant changes are necessary, the LEA must rebid the contract. The following changes would normally not substantially change the contract.

**Number of schools** - new schools added;

**Changes in enrollment** - decreased and increased in student enrollment and the corresponding change expected in participation;

**Changes in meal prices charged to students by LEA** - meal price changes (determined by the LEA);

**Cost increases** - cost increases limited to a measurable index (such as the Consumer Price Index for all Urban Consumers).

4. Examples of substantive changes which could require the LEA to rebid the contract include; the addition of a program, such as the SBP; major changes to the formula for determining meal equivalency; a major shift in responsibilities for the LEA/FSMC staff; and significant changes in the basis for determining guaranteed returns.
5. The FSMC shall cooperate with the LEA in promoting nutrition education and coordinating the LEA's food service with classroom instructions.
6. The LEA reserves the right to maintain present food and beverage vending machines in its facilities.
7. The FSMC will be required to use the LEA's point of sale software. Information regarding the software will be available at the pre-bid conference.
8. The FSMC shall be an independent contractor and not an employee of the LEA. The employees of the FSMC shall not be employees of the LEA.
9. The FSMC shall provide additional food service, such as banquets, parties, refreshments for meetings, etc, as requested by the LEA. The LEA or requesting organization will be billed for the actual cost of food, supplies, labor, and the FSMC's overhead and administrative expense if applicable to providing such service. USDA donated foods shall not be used for these special functions.
10. This contract constitutes the entire agreement between the LEA and the FSMC and may not be changed, extended orally, or altered by cause of conduct.
11. No provision of this contract shall be assigned or subcontracted without prior written consent of the LEA.
12. Any agreement between the LEA and the FSMC shall be subject to approval by the SA.

#### Duration and Termination

1. This contract shall be for duration of no longer than one year; and options for the yearly renewal of a contract may not exceed four (4) additional years. (7 CFR 210.16(d))
2. Either party may cancel for cause with 60 day notification. (7CFR 210.16(d))
3. Any amendment, addendum, and/or renewal to the contract shall become effective at the time specified and must be sent to the SA.
4. Neither the FSMC nor the LEA shall be responsible for any losses resulting if the fulfillment of the terms of the contract is delayed or prevented by wars, acts of public enemies, strikes, fires, floods, acts of God, or any other acts which could not have been prevented by the exercise of due diligence.
5. Ensure that the SA has reviewed and approved contract terms and that the LEA has incorporated all SA required changes into the contract or amendment before any contract or amendment to an existing FSMC contract is executed. Any changes made by the LEA or FSMC to a SA pre-approved prototype contract or SA approved contract term must be approved in writing by the SA before the contract is executed. When requested, the LEA must submit all procurement documents, including responses submitted by potential contractors, to the SA, by the due date established by the SA. (7 CFR 210.16(a)(10))

#### Fixed Price Financial Agreements

1. Meal equivalent factor to be used is mandated by the SA. The LEA will require the FSMC to convert all receipts from cash or a la carte sales to equivalent meals and charges to LEA made at the student lunch contract rate according to the following formula:

Amount LEA is to be billed for a la carte program = (total a la carte sales) / (meal equivalent factor) (X) fixed price per meal.

**Example:** a la carte revenue \$100,000 / (divide) meal equivalent factor (mandated by SA) **2.40 = (equals)** meal equivalents **41,667**, meal equivalents **41,667 X (times)** fixed price per meal (mandated by SA) **\$1.60 = (equals)** charge to LEA by FSMC \$66,667.

2. Meal equivalent factors shall be utilized in determining equivalent meals for a la carte sales and sales accruing from a LEA sponsored catered events.
3. For outside catered events not directly invoiced to the LEA the meal equivalent factor will be utilized to determine the appropriate credit to the LEA.
4. The fixed price must include all labor (including bonuses, if any) and expenses as shown below. They may not be charged back to the LEA in any other manner.
  - Menu development specific to the operation
  - Nutrition education materials and program expense
  - Design services specific to the operation
  - Education program via assembly programs, school room programs, parent/teacher meetings, and school food advisory committee meetings
  - Personal representation, visitation, and coverage on a regular basis by a principle of FSMC
  - All accounting
  - All payroll costs and documentation
  - Administrative dietetic, nutritional, sanitation, and personnel advice
  - All costs incurred in hiring and relocating, if necessary, the FSMC management team
  - All training costs for FSMC employees
  - All miscellaneous costs to operate the program; i.e., consumable marketing materials
  - One-time performance bond
5. The FSMC shall submit an invoice to the LEA weekly based upon the actual number of meals served during that calendar week, or monthly based upon the actual number of meals served during the calendar month multiplied by the daily rates for the total billing.
6. The LEA's failure to pay as invoiced shall constitute a breach of the contract. In the event any invoice is unpaid for more than 45 days, the FSMC shall have the right upon ten (10) days written notice to terminate performance under this contract. The LEA further agrees to pay all costs of collection of amounts due including a reasonable attorney's fee. Waiver by FSMC of the right to terminate for one or more late payments shall not constitute waiver of FSMC's rights for future last payments.
7. Fixed price per meal contracts awarded on a per meal basis and revenues from non program foods sales converted into meal equivalents to which the fixed price cost is applied, the FSMC will annually provide information on food costs and revenues. The information must include food cost for reimbursable meals, food cost for non-program foods, revenue from non-program foods, and total revenue. Nonprogram foods include: a la carte; catering; vending; and student stores operated, or any other sales generated through the nonprofit school food service account not already described. This information is used to determine compliance with revenue from nonprogram foods a 7 CFR 201.14(f)

### **Professional Standards for Local School Nutrition Personnel**

The final rule seeks to insure that local school nutrition personnel in the National School Lunch and School Breakfast Programs have the knowledge and skills to manage and operate the programs correctly and successfully. The training standards apply to contract employees that are involved in the management or operation of the school nutrition programs, regardless of the contract duration. The LEA must request documentation from the FSMC to show compliance with the annual training standards.

Training standards do not apply to a vended meal provider commercial entity off-site from the school food service that provided pre plated meals. However, the LEA director must insure that vendors providing meals for the school nutrition programs have the knowledge and skills to supply safe and nutritious meals that meet the meal patterns and dietary specifications.

## Food Service Management Company Responsibilities

1. The FSMC shall comply with the rules, regulations, policies, and instructions of the SA and USDA and any additions or amendments thereto, including USDA Regulation 7 CFR Part 210, 220, 245, 250, 3016, 3017, 3018, and 3019.
2. The FSMC shall not sell or offer on the premises of any school, any food, or beverage item other than the prescribed meals except those a la carte items authorized by the LEA.
3. The FSMC shall serve, on such days and at such times as requested by the LEA:
  - a. Lunches, breakfasts, and after school snack priced as a unit, which meet the requirements prescribed by USDA.
  - b. Milk, served to all children.
  - c. Other foods as may be agreed upon by the FSMC and the LEA.
4. The FSMC shall serve free and reduced-priced meals, after school snacks or free milk to those children designated by the LEA.
5. The FSMC is required to substitute food components of the meal pattern for students with disabilities in accordance with 7 CFR 15(b) when the disability restricts their diet and is permitted to make allowable substitutions for students without disabilities when they are unable to eat regular meals because of a medical or special dietary need. Substitutes are made on a case-by-case basis and must be supported by a statement of the need for substitutes that included recommended alternate foods, disabilities, and the statement must be signed by a medical doctor. For students without disabilities, a recognized medical authority must sign the statement.
6. The FSMC shall participate in the parent, teacher, and student advisory boards.
7. The FSMC shall implement the collection procedures as specified by the LEA.
8. The FSMC shall deposit daily all monies in the LEA account.
9. The FSMC shall prepare and maintain such records as the LEA will need to support its claim for reimbursement, and shall, at a minimum, report claim information to the LEA at the end of each calendar month. (7 CFR 210.16(c)(1))
10. The FSMC agrees to provide the LEA with necessary financial information, to include detailed breakouts of all income and expenditure categories for reporting to the SA.
11. The FSMC shall not use LEA facilities for preparation of food to be served at any location other than for the LEA's approved program without the permission of the LEA.
12. If food or meals are proposed to be prepared outside the school, the FSMC shall maintain State and local health certification of their facility, and shall maintain this health certification for the duration of the contract. (7CFR 210.16(c)(2))
13. If reimbursement is denied as a direct result of the failure of the FSMC to comply with the provisions of this contract, the FSMC shall assume responsibility for the amount denied.

## **LEA Responsibilities**

1. The LEA shall ensure that FSMC operation of the LEA's school food service is in conformance with the LEA's agreement under the program. (7CFR 210.16(a)(2))
2. The LEA shall retain control of the quality, extent and general nature of its food service and the prices to be charged to the children for meals, milk, after school snack, a la carte items, adult meals, and vending machine items, as applicable. (7CFR 210.16(a)(4))
3. The LEA must receive all food service revenue, including rebate payments resulting from participation in the Rebate Program offered through the State of Missouri Commodity Processing Program for processed donated foods. The food service revenue shall flow through the LEA chart of accounts. The food service revenue shall be used only for the LEA nonprofit food service. (7CFR 210.14 (a))
4. The LEA shall monitor the food service program through periodic on-site reviews to include the inspection of meals, food preparation, storage and service areas, sanitation practices, and procedures for accurately counting and claiming meals. (7CFR 210.16 (a)(3))
5. The LEA shall retain the right to approve the menus and recipes for meals and other food to be served or sold to students to ensure compliance with the rules and regulations of the SA and the USDA.
6. The LEA shall approve all a la carte items and the prices charged for those items in advance of their sale by the FSMC.
7. The LEA shall ensure that an advisory board composed of parents, teachers, and students to assist in menu planning is established. (7CFR 210.16(a)(8))
8. The LEA shall retain signature authority on the SA-LEA agreement, free and reduced price policy statement and claims for reimbursement. (7CFR 210.16(a)(5))
9. The LEA has responsibility for developing, distributing, and collecting free and reduced price letter/application. (7CFR 245.10(a)) The LEA also has responsibility for determination of eligibility, conducting hearings, and for verification. (7CFR 245.6(a), 245.6(b), 245.7)
10. The LEA is responsible for participation in Direct Certification.
11. The LEA shall ensure applicable health certification(s) is maintained and that all State and local regulations are being met by FSMC preparing or serving meals at LEA's facilities. (7CFR 210.16(a)(7))
12. The LEA shall conduct annual reviews of storage facilities. The annual review shall include a physical inventory reconciled with the inventory records maintained by the LEA and FSMC. (7 CFR 250.14(e))
13. The LEA shall inform FSMC of any requested adjustments to menus and monitor implementation of said adjustments.
14. The LEA shall be responsible for resolution of program review and audit findings.
15. The LEA reserves the right to cancel or shorten any school day and agrees to give FSMC at least twenty-four (24) hours advance notice of such changes except in an emergency when as much advance notice as possible will be given.

## **Use of Facilities and Equipment**

1. The LEA shall have access, with or without notice to the FSMC, to all the LEA's facilities used by the FSMC for purposes of inspection and audit.

2. The LEA shall make available without any cost or charge to the FSMC the areas and premises agreeable to both parties in which the FSMC shall render its services. The FSMC shall make no alterations, changes, or improvements to said areas without obtaining written consent from the LEA.
3. The FSMC shall operate and care for all equipment and food service areas in a clean, safe, and healthy condition in accordance with standards acceptable to the LEA and comply with all applicable laws, ordinances, rules, and regulations of federal, state, and local authorities.
4. The LEA shall provide at its expense necessary expendable equipment including, but not limited to, silverware, table service, chinaware, serving trays, glassware, pots, pans, and utensils; and shall periodically replace said expendable equipment as items become worn, broken, used, lost, or otherwise disposed of up to the amount of the original inventory, except for replacements caused by FSMC's negligence which shall be the responsibility of the FSMC.
5. The LEA shall provide and maintain at its expense necessary inter-school vehicles, satellite transporter units, and equipment including operating costs for it.
6. The FSMC shall take reasonable care in the use of the premises, equipment, vehicles, and other items furnished by LEA.
7. The FSMC and the LEA shall inventory the equipment and supplies owned by the LEA at the beginning of the school year, including but not limited to flatware, trays, chinaware, glassware, and kitchen utensils.
8. The FSMC shall maintain the inventory of expendable equipment necessary for the food service and at the inventory level as specified by the LEA.
9. The LEA shall furnish and install any equipment and make any structural changes needed to comply with federal, state, and local laws, ordinance, rules, and regulations.
10. The FSMC shall not remove food preparation and serving equipment owned by the LEA.
11. The LEA shall repair and service equipment except when damages result from the use of less-than-reasonable care by the employees of the FSMC.
12. The LEA shall not be legally responsible for loss or damage to equipment owned by the FSMC located on the LEA premises.
13. The FSMC shall provide a written notification to the LEA of any equipment belonging to the FSMC within ten days (10) of its placement on LEA premises.
14. The LEA reserves the right, at its sole discretion, to use its facilities to sell or dispense any food or beverage before or after the regularly scheduled lunch or breakfast periods provided such use does not interfere with the operation of the Child Nutrition Programs.
15. The LEA shall return facilities and equipment to the FSMC in the same condition as received when the LEA uses the facilities for extra-curricular activities.
16. The LEA shall be responsible for removing rubbish and garbage resulting from food service operation after it has been placed by FSMC in containers furnished by the LEA for such purposes.
17. The LEA shall furnish at its expense, space, light, heat, power, hot and cold water, and other utilities as are necessary for the operation of the food services to be furnished hereunder.
18. The LEA shall not permit any interruptions in utility service except in an emergency or for necessary repairs or for improvement of the service, and in such case the LEA agrees to notify the FSMC immediately of any interruption or proposed interruption in utility service.
19. The LEA shall provide sanitary toilet facilities for the employees of the FSMC.
20. The LEA shall provide the FSMC with local telephone service.

21. The LEA must give prior approval and have final authority for the purchases of the equipment used for storage, preparation, or delivery of school meals.
22. The FSMC shall surrender to the LEA upon termination of the contract all equipment and furnishings belonging to the LEA in good repair and condition.
23. The LEA, on the termination or expiration of the contract, shall conduct a physical inventory of all equipment and donated foods owned by the LEA.
24. The FSMC shall surrender to the LEA upon termination of the contract all records pertaining to the operation of the food service, to include all production records, product invoices, claim documentation, financial reports, and procurement documentation. The records shall be in appropriate order and complete to the extent necessary to reconstruct individual cost of prior FSMC billings.

### **Sanitation**

1. The FSMC shall place garbage and trash in containers in designated areas as specified by the LEA.
2. The LEA shall remove all garbage and trash from the designated areas.
3. The FSMC shall clean the kitchen and dining room area.
4. The LEA shall clean ducts and hoods above the filter line.
5. The LEA shall provide extermination services as needed.
6. The FSMC shall comply with all local and state sanitation requirements in the preparation of food.

### **Employees**

1. The FSMC shall be responsible for supervising and training personnel, including LEA-employed staff. Supervision activities include employee and labor relations personnel development, and hiring and termination of FSMC management staff, except for the site manager. The FSMC shall also be responsible for the hiring and termination of nonmanagement staff who are employees of the FSMC.
2. The LEA and FSMC shall comply with the Fair Labor Standards Act, as amended, to include Sections 103 and 107 of the Contract Work Hours and Safety Standards Act (40 USC 327-330) as supplemented by Department of Labor regulations (29 CFR, Part 5) pursuant to 7 CFR, Section 3016.36 (i)(6).
3. The FSMC shall instruct its employees to abide by the policies, rules, and regulations, with respect to use of LEA premises, as established by the LEA and furnished in writing to the FSMC.
4. The FSMC shall provide daily on-site supervisory personnel for the overall food service.
5. The FSMC shall provide worker's compensation coverage and unemployment insurance for its employees.
6. The FSMC shall maintain its own personnel and fringe benefit policies for its employees, subject to review by the LEA.
7. The FSMC shall not be responsible for hiring employees in excess of the number required for efficient operation.
8. All persons employed by the FSMC shall be employees of the FSMC and neither the FSMC nor any agent or employee of the FSMC shall be or be deemed an employee of the LEA. Party shall during the term of this contract or for one year thereafter solicit to hire, terminate, or contract with either party's employees who manage any services or any other employee or are highly compensated employees ("One-Year Non-Solicitation"). In the event of any breach of such One Year Non-Solicitation, the breaching party shall pay and the injured party shall accept an amount equal to the annual salary of the relevant employee as liquidated damages.

9. The FSMC shall provide the LEA with a list of its personnel policies.
10. The LEA shall have final approval regarding the hiring of the FSMC's site manager.
11. The FSMC and LEA shall mutually agree upon staffing patterns.
12. The LEA and FSMC shall mutually agree upon the use of student workers.
13. The LEA may request in writing the removal of an employee of the FSMC who violates health requirements or conducts himself/herself in a manner of which is detrimental to the physical, mental, or moral well being of students or staff.
14. In the event of the removal or suspension of any employee, the FSMC shall immediately restructure its staff without disruption in service.
15. All food service personnel assigned to each school shall be instructed on the use of all emergency valves, switches, and fire and safety devices in the kitchen and cafeteria areas.

#### **USDA Donated Foods**

1. The bid rate per meal must be calculated as if no donated foods are available.
2. The FSMC must credit the LEA for the value of all donated foods received for use in the LEA's meal service in the school year or fiscal year (including both entitlement and bonus foods), and including the value of donated foods contained in processed end products, in accordance with the contingencies in 250.51(a).
3. The FSMC will maintain records to document its compliance with requirements relating to donated foods, in accordance with 250.54(b).
4. The LEA shall ensure that all federally donated foods are received by LEA and made available to the FSMC and shall accrue only to the benefit of the LEA's school food service and are utilized therein. (7 CFR 210.16(a)(6))
5. The FSMC shall accept and use USDA donated foods in as large a quantity as may be efficiently utilized in the nonprofit food service subject to approval of the LEA. (7 CFR 210.16(a)(6))
6. The FSMC will not itself enter into the processing agreement utilizing USDA donated foods on behalf of the LEA as required in subpart C of 7 CFR part 250.
7. The LEA and FSMC shall consult and agree on end products to be produced from USDA donated foods during the time of this contract. If agreement cannot be reached, the FSMC shall utilize the donated foods in the form that was furnished by USDA.
8. The FSMC must credit the LEA for the value of USDA donated foods received on the monthly billing statement.
9. The USDA donated food value used in crediting will be determined by using the USDA pound/unit value.
10. The FSMC will comply with the storage and inventory requirements for donated foods.
11. An end of school year reconciliation shall be conducted by the LEA to ensure and verify that the correct and proper credit has been received for the full value of all USDA donated foods received by the FSMC during the contract year. Including the value of donated foods contained in processed end products, in accordance with the contingencies in 250.51(a). The LEA reserves the right to conduct donated food credit audits throughout the year to ensure compliance with federal regulations. (7 CFR 210 and 7 CFR 250.)



12. The FSMC and LEA agree to comply with federal regulations 7 CFR Part 250, Section 250.12(b)(3) which states that LEAs have and preserve a right to assert claims against other persons to whom donated foods are delivered for care, handling, and distribution. Section 250.12(b)(4) states that LEA will take action to obtain restitution in connection with claims for improper distribution, use, or loss, or damage to donated foods. (7CFR 250.12(b)(3) and (b)(4))
13. The FSMC must accept liability for any negligence on their part that results in any loss, damage, out of condition or improper use of donated foods, and shall credit the LEA the value of said donated foods, at the LEAs option, either monthly or through a end of school year reconciliation.
14. The LEA shall be legally responsible for any loss of federally donated food that may arise due to equipment malfunctions or loss of electrical power not within the control of the FSMC.
15. The FSMC shall have records maintained and available to substantiate the receipt, use, storage, and inventory compliance of USDA donated foods in accordance with 250.54(b). The FSMC must submit to the LEA monthly inventory reports showing all transactions for processed and non-processed donated foods.
16. The FSMC will use all donated ground beef and ground pork products, and all processed end products, in the LEA's food service.
17. The FSMC will use all other donated foods, or will use commercially purchased foods of the same generic identity, of U.S. origin, and of equal or better quality than the donated foods, in the LEA's food service.
18. Extensions or renewal of the contract, if applicable, are contingent upon the fulfillment of all contract provisions relating to donated foods.
19. The FSMC assures that the procurement of products on behalf of the LEA, as applicable, will ensure compliance with the requirements in subpart C of 7 CFR part 250 and with the provisions of the SA or the LEA processing agreements, and will ensure crediting of the LEA for the value of donated foods contained in such end products at the processing agreement value.
20. The SA, or LEA, the Comptroller General, the Department of Agriculture, or their duly authorized representative, may perform onsite reviews of the FSMC's food service operation, including the review of records, to ensure compliance with requirements for the management and use of donated foods.
21. Any activities relating to donated foods that the FSMC will be responsible for, in accordance with 250.50(d), and assurance that such activities will be performed in accordance with the applicable requirements in 7 CFR part 250.
22. The FSMC will ensure that its system of inventory management will not result in the LEA being charged for donated foods.

#### **Licenses and Taxes**

1. The FSMC shall be responsible for paying all applicable taxes and fees, including (but not limited to) excise tax, state and local income tax, payroll and withholding taxes, for FSMC employees; the FSMC shall hold the LEA harmless for all claims arising from payment of such taxes and fees.
2. The FSMC shall obtain and post all licenses and permits as required by federal, state, and/or local law.
3. The FSMC shall comply with all LEA building rules and regulations.

#### **Insurance**

1. The LEA shall be named as additional insured on General Liability, Automobile, and Excess Umbrella.
2. The contract of insurance shall provide for notice to the LEA of cancellation of insurance policies 30 days before such cancellation is to take effect.

## Miscellaneous

1. The LEA, in the event that the FSMC is not able to perform under this contract due to events beyond the reasonable control of FSMC; i.e., strike, labor or material shortage, fire, flood, or other casualty or Acts of God, may, at their option, terminate this contract and assume control of the facilities, equipment, food supplies, expendables, etc., necessary for the continued operation of the LEA's food service operation.
2. Buy American Provision under the National School Lunch Program and the School Breakfast Program: The FSMC must purchase, to the maximum extent practicable, domestic commodities that are produced in the United States and processed in the United States substantially using agricultural commodities that are produced in the United States. "Substantially" means that over 51 percent of the final processed products consist of agricultural donated foods that were grown domestically. (SP-02-10)
3. Both LEA and FSMC agree to comply with Section 306 of the Clear Air Act of 1970 as amended (42 USC 1857 [h]), Section 508 of the Clean Water Act (33 USC 1368), Executive Order 11738, and Environmental Protection Agency Regulations (40 CFR, Part 15).
4. The LEA and FSMC must recognize energy efficiency standards contained in State Energy Conservation Plan in compliance with the Energy Policy and Conservation Act (P.L. 94-163).
5. No payment shall be made for meals that are spoiled or unwholesome at the time of delivery, or do not meet detailed specifications as developed by the LEA for each food component as specified in 7 CFR, Part 210.10, or do not otherwise meet the requirements of the contract. (7CFR 210.16(c)(3))
6. Refer to Grade and Quality Specification sheet containing purchased food specifications; i.e., grade, purchase units, style, condition, weight, ingredients, formulations and delivery times, as outlined by LEA and agreed to by FSMC in procuring food components. (7CFR 210.6(c)(3))
7. The FSMC shall maintain such records as the LEA will need to support its claim for reimbursement under this part, and shall, at a minimum, report claim information to the LEA promptly at the end of each month. Such records shall be made available to the LEA upon request, and shall be retained in accordance with 210.23(c). (7 CFR 210.16(c)(1))
8. Upon request, make all accounts and records pertaining to its LEA available to the SA and to Food Nutrition Services (FNS), for audit or review at a reasonable time and place. Such records shall be retained for a period of 3 years after the date of the final claim for reimbursement for the fiscal year to which they pertain, except that if audit findings have not been resolved, the records shall be retained beyond the 3 year period as long as required for resolution of the issues raised by the audit. (7 CFR 210.9(b)(17))
9. SA representatives and auditors of the USDA and the Comptroller General of the United States and the LEA's independent auditors shall have access to all such records for audit and review upon request at a reasonable time and place. Authorized representatives of the LEA, the SA, or the USDA shall have the right to conduct on-site administrative reviews of the food service program.
10. The LEA and FSMC shall comply with Executive Order 11246, entitled "Equal Employment Opportunity," as amended by Executive Order 11375, and as supplemented by Department of Labor regulations 41 CFR Part 60.
11. The LEA may terminate this contract for breach/neglect as determined by LEA when considering such items as failure to maintain and enforce required standards of sanitation, failure to maintain proper insurance coverage as outlined by contract, failure to provide required periodic information/statements, or failure to maintain quality of service at a level satisfactory to LEA. The LEA is the responsible authority without recourse to FNS or the SA for the settlement and satisfaction of all contractual and administrative issues arising from the transaction. Such authority includes, but is not limited to, source evaluation, protests, disputes, claims, or other matters of contractual nature. Matters concerning violations of the law will be referred to the local, state, or federal authority that has proper jurisdiction. (7 CFR 210.16(b)(2), 210.21(b))

12. During the term of the contract, the FSMC may grant to the LEA a nonexclusive right to access certain proprietary materials of the FSMC, including menus, recipes, signage, food service surveys and studies, management guidelines and procedures, operating manuals, software (both owned by and licensed by the FSMC), and similar compilations regularly used in FSMC business operations (trade secrets). The LEA shall not disclose any of the FSMC's trade secrets or other confidential information, directly or indirectly, during or after the term of the contract. The LEA shall not photocopy or otherwise duplicate any such material without the prior written consent of the FSMC. All trade secrets and other confidential information shall remain the exclusive property of the FSMC and shall be returned to the FSMC immediately upon termination of the contract. The LEA shall not use any confusingly similar names, marks, systems, insignia, symbols, procedures, and methods. Without limiting the foregoing and except for software provided by the LEA, the LEA specifically agrees that all software associated with the operation of the food service, including without limitation, menu systems, food production systems, accounting systems, and other software, are owned by or licensed to the FSMC and not the LEA.

Furthermore, the LEA's access or use of such software shall not create any right, title interest, or copyright in such software and the LEA shall not retain such software beyond the termination of the agreement. In the event of any breach of this provision, the FSMC shall be entitled to equitable relief, including an injunction or specific performance, in addition to all other remedies otherwise available. The LEA's obligations under this section are subject to its obligations under the Missouri Open Records Act. This provision shall survive termination of the agreement.

13. Any discovery, invention, software, or programs paid for by the LEA shall be the property of the LEA to which the SA and USDA shall have unrestricted rights.
14. The FSMC certifies that it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any federal department or agency.

### **Civil Rights**

In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, sex, disability, age, or reprisal or retaliation for prior civil rights activity in any program or activity conducted or funded by USDA.

Persons with disabilities who require alternative means of communication for program information (e.g. Braille, large print, audiotape, American Sign Language, etc.), should contact the Agency (State or local) where they applied for benefits. Individuals who are deaf, hard of hearing or have speech disabilities may contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program complaint of discrimination, complete the USDA Program Discrimination Complaint Form, (AD-3027) found online at: [http://www.ascr.usda.gov/complaint\\_filing\\_cust.html](http://www.ascr.usda.gov/complaint_filing_cust.html), and at any USDA office, or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (566) 632-9992. Submit your completed form or letter to USDA by:

(1) mail: U.S. Department of Agriculture

Office of the Assistant Secretary for Civil Rights  
1400 Independence Avenue, SW  
Washington, D.C. 20250-9410;

(2) fax: (202) 690-7442; or

(3) email: [program.intake@usda.gov](mailto:program.intake@usda.gov).

This institution is an equal opportunity provider.

## GRADE AND QUALITY SPECIFICATIONS

### A. **Meats**

- (1) Beef --- All beef cuts will be USDA Top Range Choice steer and heifers used only. Primal cuts purchased will include round, loin, flank, rib, and chuck. No plate or shank cuts will be used.
- (2) Pork --- USDA No. 1, cured, smoked, and fresh.
- (3) Lamb --- U.S. Choice, no mutton used.
- (4) Veal --- U.S. Choice.

### B. **Poultry** – U.S Grade “A”

### C. **Fish** -- Grade "A" where grade exists.

### D. **Grains/Breads**

- (1) Products to be made with whole-grain or enriched meal or flour.
- (2) Pasta: Made from enriched semolina durum wheat flour.

### E. **Dairy -- Minimum Standards**

- (1) Milk --- Grade "A" under 30,000 bacterial c.c.
- (2) Cream -- 20% butterfat.
- (3) Buttermilk -- 8 ¼ % milk solids.
- (4) Whipping Cream -- Heavy, 36% butterfat. Whipped topping and dried milk solids shall be used for baking purposes only.
- (5) Ice Cream -- U.S, Grade “AA”.
- (6) Cheese -- U.S. Grade "AA".

### F. **Beverages Other Than Milk**

- (1) Coffee -- Grade "1", no soluble used.
- (2) Tea -- Orange Pekoe and Pekoe or higher grade.

### G. **Eggs** - Grade “A” Large, fresh – No storage eggs will be used.

### H. **Canned Fruits and Vegetables** -- U.S. Grade "A" or U.S. Fancy only.

### I. **Fresh and Frozen Fruits and Vegetables** –

- (1) Apples -- U.S. Extra Fancy
- (2) Apricots -- U.S. No. 1
- (3) Grapes -- Fancy
- (4) Winter Pears -- Extra No. 1
- (5) Brussels Sprouts -- U.S. No. 1
- (6) Broccoli -- Fancy
- (7) Tomatoes -- (Greenhouse) Fancy No. 1

Items such as peaches, pears, and fruit cocktail are only available as Grade B. Specifications of these items should not exceed Grade B.

### J. **Miscellaneous Groceries** -- Highest grade obtainable. U.S. No. 1.

### K. **Condiments** -- U.S. Grade "A".

**CONTRACT SIGNATURE PAGE**

The FSMC and LEA certifies that they shall operate in accordance with all applicable State and Federal regulations. Both parties certify that all terms and conditions within the contract shall be considered binding. Any misstatements in the document shall be treated as fraudulent. The undersigned acknowledges that the representations made in this document are material and important and will be relied upon.

**THE PARTIES HERETO HAVE EXECUTED THIS CONTRACT**

\_\_\_\_\_  
(LEA)

\_\_\_\_\_  
(FSMC)

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Title)

\_\_\_\_\_  
(Title)

\_\_\_\_\_  
(Date)

\_\_\_\_\_  
(Date)

**ALL CONTRACTS MUST BE APPROVED BY THE STATE AGENCY**

This contract is not valid until it is reviewed and approved by the State Agency. The FSMC is not authorized to begin performance until the contract is signed and dated below. If performance begins prior to date below, the State of Missouri may not be obligated for payment. The LEA will receive notification of approval from the SA by approval letter via email.

**STATE AGENCY USE ONLY**

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\_\_\_\_\_  
(State Agency Signature)

\_\_\_\_\_  
(Date)